



case studies

Examples of
Innovative/original
actions

- ▶ The partners selected
 - ✓ an original model
 - ✓ in each country
 - ✓ representative of training in the agri/agro sector
 - ✓ sustainable
 - ✓ transferable?

► ***BE: Training to farmer for installation***

- ✓ ***Farmer can start activity or installation without any specific diploma/certificate.***
- ✓ ***Simple entrepreneur/independent registration is needed***
- ✓ ***However:***
 - ***Producer registration is needed to go to markets/transformation***
 - ***Recognition level / certificate is required to obtain subventions***

► ***Installation certificate, similar structure $B_{NL} + B_{FR}$***

- ✓ ***Course A: General overview on techniques 75h + additional teaching depending on specialities***
- ✓ ***Course B: Economics, law, business management 40-90h***
- ✓ ***Practical period in a farm: up to 3 months***
- ✓ ***Practical prior experience may be required***

► ***CY: Technical and Agricultural School Avgorou***

✓ ***After accession of Cyprus to EU*** to enhance

- Higher quality of food products
- Competitiveness
- New cursus and methods of delivery

► ***DE: Agro-Tourism in the Mosel Valley,***

✓ ***The example of the Loewen estate in Detzem***

- *Family affair*
- *bed and breakfast,*
- *wine tastings: for 2 - 60 persons, visit of the wine cellar,*
- *guided tours,*
- *Vine & wine courses,*
- *cooperation at the vineyard...*

► FR : Maisons familiales: a pioneer training model

- ✓ to answer practical needs of farmers in the early 1900's
 - they invented “sandwich courses”
 - Transnational expansion (Fr + Europe + further...)
 - Integrated modern subjects (>200!)
 - self training and collective thinking .

► GR : American Farm school (Thessaloniki)

- ✓ Aim: students with leadership roles in community life by
 - individual initiative,
 - a spirit of enterprise,
 - an appreciation of excellence,
 - a lasting attitude of inquiry,
 - and the ability to work co-operatively.

- ▶ **HU: Consortium of Training Centres (eastern region)**
 - ✓ **Framework of New Hungarian Rural Development Plan**
 - This program provides farmers with training supports
 - some necessary for their entrepreneurship
 - for granting agro-loans...

- ▶ **HU: raising the added value of a small farm**
 - ✓ **by developing farm-cheese production**
 - From horse-keeping to goat breeding...
 - ..through transforming (milk and cheese)
 - ...to the qualification “organic” product.
 - And diversing their commercialisation

► **SP : a training model : ITG Agrícola**

✓ **experimental activities**

- with a practical approach to solve farmers' specific problems,
- collaboration with Universities & Research Centers,
 - (Spain and abroad)
- + change their mind in a complete and diversified business.

► **TR : Seedless Lemon Cultivars**

✓ **Developed by ALATA Horticultural Research Institute**

- patented and registered
- unique quality on the World scale
- demands from foreign companies for production rights

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- ▶ For more information: www.agro-net.eu

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